

### **Fee Based Programming Principles**

- The terms “partial cost recovery” or PCR, will no longer be used. Instead, we will use Fee Based Programs. Using familiar terms will support clear communication with stakeholders and program participants.
- Generation of registration fees should not drive the creation of programs. Issues critical to our stakeholders should drive high quality, relevant programs.
- The agency is committed to investing in the development of new outreach methods and innovative program development to advance the agency.
- Regional Program Leaders will lead agent/specialist teams in planning, implementing, and evaluating high-impact, high-visibility, regional programs.
- As appropriate, County Extension Agents should continue to charge registration fees for county programs and submit fees using the current procedures.
- Grants are a viable and important source of funding for program delivery. The agency recognizes that in some cases, grants do not allow for registration fees to be collected; this should not dissuade the pursuit of grant funding.
- Partnerships play a critical role in helping us fulfill our mission and bring additional resources to programs. Expectations for fee based programming should not inhibit the creation of partnerships that enhance programs.
- Fee based programs should be integrated into the annual program planning and review process.
- Program priorities will continue to be driven by the agencies strategic planning process. A fee-based approach is not a “one size fits all”.