



September 10, 2020

TO: Texas A&M AgriLife Business/Travel Contacts

SUBJECT: Airlines Dropping Change Fees and New Airline Vendors Awarded

Airlines Dropping Change Fees

United, American, and Delta airlines announced that they are eliminating change fees. This could allow greater flexibility to travelers as plans or itineraries change. As a reminder, we have contract discounts available when booking through Concur for United, American, and Southwest.

New Airline Vendors to the Statewide Travel Management Program (STMP)

We are excited to announce that the Statewide Travel Management Program (STMP) has recently awarded the 962-M8 Airline Transportation Services contract to following vendors:

- *American Airlines*
- *Delta Air Lines*
- *Southwest Airlines*

American Airlines will continue to offer discounted city-pair air fares, fully refundable and fully transferrable fares with no penalties or restrictions. Enjoy last-seat availability and significant savings over the same class ticket sold to the general public. The new contract allows state travelers to take advantage of percentage discounts offered through Southwest and Delta when a city-pair fare does not meet agency travel needs. Cost savings are greatest when purchasing 14 days or less before travel. The city-pair and percentage discount agreements are not exempt from additional fees such as baggage fees and seat selection fees.

For questions, please contact:

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